



## PRESS RELEASE

### Solicitors Poelmann van den Broek choose I.R.I.S. as implementation partner

**Louvain-la-Neuve, 18 February 2010** – The stock exchange listed company I.R.I.S., (EURONEXT Brussels: IRI), specialized in Intelligent Document Recognition (IDR)<sup>1</sup>, Enterprise Content Management (ECM)<sup>2</sup> and complex infrastructure for Information and Communication Technology (ICT)<sup>3</sup>, is pleased to announce that it has been **chosen by solicitors Poelmann van den Broek to partner them in the implementation of Autonomy's iManage WorkSite.**

The firm wants to use the product to upgrade the professionalism of its business processes significantly. The core values for the project are efficiency and better document management. Improved management and traceability of e-mail is an important part of this: finding out where those e-mails are and how to input them in a simple way.

Solicitors Poelmann van den Broek are based in Nijmegen and have been in business for over 30 years. The firm currently has 57 solicitors. In recent years they noticed that they needed a better structure for archiving and retrieving documents, including the ever-growing number of e-mails.

Mark Visser is Finance & ICT Manager at Poelmann van den Broek: “We saw that the quantity of e-mails in files had increased and wanted to find a good way of managing them.”

At the moment Poelmann van den Broek is still working with a basic structure in Windows Explorer. Ultimately the firm aims to make the digital file the main point of reference – paper is not going to disappear, but the basis of the file as a whole will be digital in the future. “We chose iManage WorkSite, the document management system from Autonomy, because it jumped out at us as the

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<sup>1</sup> **IDR (Intelligent Document Recognition)**: automatic recognition of the content of structured (forms) or non-structured documents (incoming post, invoices etc.)

<sup>2</sup> **ECM (Enterprise Content Management)**: acronym for the technologies relating to electronic content management.

<sup>3</sup> **Optimized IT infrastructure**: “best-in-class” architecture for servers and digital storage, including consolidation and virtualization

best product on the market," says Visser. "We'd already had contact with I.R.I.S. previously, and we clicked immediately. They gave us a reliable assessment of the organisation and clearly knew what they were talking about."

"This project will usher in of the most drastic changes to our business processes in 13 years," says Visser. "In 1997 we started doing timesheets on our PCs, which was extremely radical for our organisation," he explains. "So support is also very important. We have involved our staff as much as possible in the change process, in decision-making, and in our choice of iManage WorkSite and I.R.I.S. They will provide training just before we go live, and will also train the 'super users': the group that is already familiar with the product in the first phase, and will be testing it extensively. In the final phase too, our staff will be fully trained and supported."

According to Visser, the choice of implementation partner is key, because this choice impacts upon the whole implementation process – after all, contact with them is intensive. "You need a partner you can work with and whom you trust: they must deliver the quality promised and honour the commitments made. We already knew I.R.I.S., and we felt that they would make good partners."

"Of course it's fantastic that Poelmann van den Broek has chosen us!" says Dries Ausems, Business Development Manager at I.R.I.S. "It's clear that our reputation and past experience in the legal field, as well as our products and services, work to our advantage. So it's not surprising that Autonomy has decided to make us a Platinum Partner – it's another endorsement of our dedication to this sector."

Autonomy's iManage WorkSite is the gold standard for legal document management and is used by more than 1400 firms of solicitors worldwide, including 75 of the top 100.

## **About I.R.I.S.**

**The mission of I.R.I.S.** to increase the productivity and know-how of its clients by helping them better manage their documents, data and information.

**I.R.I.S. Products & Technologies** develop technologies and products within the field of Intelligent Document Recognition and commercialize the product portfolio worldwide through strong partnerships.

**I.R.I.S. Professional Solutions** offer companies and governments the chance of finding in one single company innovating know-how and cutting-edge technology for the effective management of their documents, data flows and information infrastructure.

I.R.I.S. employs more than 600 people, spread over branches in Louvain-la-Neuve, Vilvoorde and Antwerp (Belgium), Orly (France), Windhof (Luxembourg), Amstelveen and Maastricht (Netherlands), Aachen (Germany), Delray Beach (Florida, United States), Hong Kong (China) and Oslo (Norway).

For more information, please visit [www.iriscorporate.com](http://www.iriscorporate.com) – [www.ecm.irislink.com](http://www.ecm.irislink.com)

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